Multi-Family Certifications: Learning The Hard Way





Introductions

Barb Yankie

RESNET Board Member, HERS Rating Provider, LEED for Homes Provider, Enterprise TA Provider, HERS Rater, LEED Green Rater, LEED AP Homes

439 Units Certified
226 Projects Certified (Total)

Multi-Family Projects (Low-Rise) Registered but not yet Certified – 24
Multi-Family Units (Low-Rise) Registered but not yet Certified – 639
Multi-Family Projects (Hi&Mid-Rise) Registered but not yet Certified – 6
Multi-Family Units (Hi&Mid-Rise) Registered but not yet Certified – 413
Single-Family Projects Registered but not yet Certified – 211





Introductions

Laureen Blissard

Technical Director of the Green Builder® Coalition, Licensed Architect, HERS Rater, LEED Green Rater, LEED AP Homes, LEED AP BD+C, IECC 2012 Residential Energy Inspector & Plans Examiner

76 Units Certified
10 Projects Certified (Total)

Multi-Family Projects (Low-Rise) Registered but not yet Certified – 3
Multi-Family Units (Low-Rise) Registered but not yet Certified – 207
Multi-Family Projects (Hi&Mid-Rise) Registered but not yet Certified – 5
Multi-Family Units (Hi&Mid-Rise) Registered but not yet Certified – 428
Single-Family Projects Registered but not yet Certified – 19



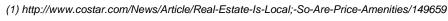
Agenda

- The Situation & Response
- ENERGY STAR Multifamily High Rise Program (New Construction)
- LEED for Homes Midrise
- Enterprise Green Communities
- Questions and Answers





- In a study done by Property and Portfolio Research (PPR), a subsidiary of CoStar, it was discovered that having some kind of certification was the second most important feature to the apartment renter. This was only second to a central business district location.
- One of the green home certification programs in the forefront, LEED for Homes, has seen a significant increase in the demand for their product for multi family buildings.
- LEED for Homes Growth₍₂₎:
 - 2009: 4,000 Units
 - 2013: 111,000 Units 90% as multi-family = 10% of ALL new multi-family in the market



(2) http://www.usgbc.org/articles/costar-finds-higher-value-leed-certified-apartment-buildings



- Developers of market rate multifamily housing continue to pursue certification.
- Many affordable projects are tied to some kind of certification.
- Raters should become familiar with:
 - LEED for Homes







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 - Energy Star for Homes







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- Raters should become familiar with:
 - LEED for Homes
 - Energy Star for Homes
 - Energy Star Multifamily High Rise
 - Enterprise Green Communities







ENERGY STAR Multifamily High Rise Program



- ESMFHR New Construction Overview
- "Red Flags" / Stories From the Field
- Rater Opportunities





Overview

 Administered by the U.S. Environmental Protection Agency (EPA).







Overview

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- Whole building energy modeling is required and must be done by a licensed professional.









Overview

- Administered by the U.S. Environmental Protection Agency (EPA).
- Whole building energy modeling is required and must be done by a licensed professional.
- Documentation is primarily managed through two Excel spreadsheets and one word document.





	ENE			amily High Ri	30				
		Repo	rting St	ımmary, V1.0	1				
lable 1. General Project Inf									
Current Project Status:	Working Drawings			Builder / Developer:	S	mith Builders			
Completion Date (mo/yr):	Dec- 10			Name of contact:	Jo	Joe Smith			
Project Name:	Court Street Condomin	iums		Phone:	21	203-555-5555			
Project Address:	116 Court Street			E-mail:	jo	esmith@smithllc.com			
Project City, State:	NYC, NY			9,	4	Market Company			
Table 7. Madeling Informati									
F able 2. Modeling Informati Modeler:	Bob Jones			Simulation Program:	100	e Quest			
Company:	Energy Modeling, Inc.			Baseline:		0.1-2007			
Phone:	212-555-5555			Weather File:		YC			
E-mail:	Bob.Jones@modelin	2 00 m		oveather rile.		10			
E-IIIali.	5 ob.5 offes (Qriffodelli)	g.com							
Table 3. Building Informatio	n								
ofstories	6			Total bldg ft ² :		68,508			
Space heating fuel:	gas			The stage of the s	Residential	64,888			
DHW fuel:	electric				Commonspace	870			
Heating system:	Whole-building			12	Commercial	2,500			
Cooling system:	mixe d			,	Other	250			
Ventilation system:	unit-by-unit			Conditioned ff ² :	1	68,488			
					Heated & cooled	67,918			
					Heated-only	570			
					Cooled-only	0			
Apartment type	Studio	1-BR	2-BR	3-BR	4BR	Total			
# of apartments	20	20	40	0	0	80			
Average ft ²	500	800	1000	NA NA	NA:	767			
werage it				A. A.					
Table 4. ENERGY STAR Po	tfolio Manager Inpu								
Gross Floor Area		68,508	Notes						
Number of bedrooms		120							
Number of Floors		5							
Number of in-apartment laundry ho	okups	0							
Number of common area laundry h	2014 AC 3	8							
Number of dishwashers	outups	80							
% gross floor area that is heated		100 %							
% gross floor area that is cooled		99%							
Table 5. Comparison of Inp	ıte								
raine or companion or mp			December Dec	100	D.	and the state of t			
Model Input Parameter	Example Unit		Baseline Des escription and	ign specification)		Proposed Final Design (provide description and specification)			
Building envelope		INCOME DE LA COMPANSION		ACCOMPANIES #17	************				
Ext. wall construction	U-factor or R		U-0.63			U-0.55			
Roof construction	U-factor or R		R-15			R-20			
loor /slab construction	F-factor or R		R-0			R-0			
N'indow/floor area ratio	WFA		35%			35%			
Windows	U-factor		0.50			0.45			
North-facing windows	SHGC		0.45			0.35			
Other window area	SHGC		0.45	2		0.35			
Shading devices	X19/2134.34		None Installe	ed		None Installed			
ighting & appliances	7			75					
ighting power density:	13.00		0.0101			0.17000			
In unit lighting power density	100/t ²	- 1	2.0 W/SF	ASHRAE 90.1, Table		1.6 WWSF 1.0 WWSF			
Other interior lighting		j.	ງ໘ ₩/SF, per 515	HORINAE SU.1, Table					
Exterior lighting	W		010			490			
Lighting controls	F		lon-ENERGY S	TAD		ENERGY OT AR			
Refrigerator Dishwasher	Energy Star? Energy Star?		ion-ENERGY :			ENERGY STAR			
	Energy Star? Energy Star?		lon-ENERGY S			ENERGY STAR ENERGY STAR			
Washer / dryer Primary HVAC system type	energy star?	ņ	OIL-ENERGY S	176		ENERGY STAR			
rrimary HVAC system type Exhaustfans	Energy Star?		None Installe	d		None installed			
						95 % Et			
	AFUE/HSPF		- 8	0 % Et		95 % Et			
Heating efficiency Cooling efficiency	AFUE / HSPF SEER / EER			0 % Et 3 EER		95 % Et 14 EER			





T&V Protocol Number and Description	T&V Worksheet	Potential Inspection Schedule Categories		
Protocol 1.1 - ENERGY STAR Certified Appliances	1.1 - APPLIANCES	Post-Completion		
Protocol 2.1 - Central DHW Systems (Serving 5+units/spaces)	2.1-2.2, 5.1, 5.3 - HEATING & DHW	Finishes		
Protocol 2.2 - Distributed DHW (Individual Apartment or Common Space) Systems	2.1-2.2.5.1.5.3 - HEATING 8DHW	Finishes		
	3.1 - ENV BELOW GRADE WALL	Pre-Drywall		
Protocol 3.1 - Wall Construction/Insulation, R-value	3.1 - ENV ABOVE GRADE WALL	Pre-Drywall		
	8.1 - INF EXT AIR BARRIER	Pre-Drywall		
Protocol 3.2 - Roof Construction/Insulation, R-value	3.2 - ENV ROOF	Pre-Drywall		
Protocol 3.3 - Floor Construction/Insulation, R-value	3.3 - ENV FLOORS	Pre-Drywall		
Protocol 3.4 - Window Selection, U-value, and SHGC	3.4 - ENV. WINDOWS	Pre-Drywall		
Protocol 5.4 - Wildow Selection, 0-value, and SHGC	8.1 - INF EXT AIR BARRIER	Pre-Drywall		
Protocol 3.5 - Exterior Door Selection, Entranceway Design,	3.5 - ENV EXTERIOR DOORS	Post-Completion		
Use of Vestibules, Weather-stripping, and Air Leakage	8.1 - INF EXT AIR BARRIER	Pre-Drywall		
Protocol 4.1 – Heating and Compartmentalization	4.1 - GARAGES CMPTZ & HEATING	Pre-Drywall		
Protocol 5.1 - Central Heating Systems (Serving 5+ units/spaces)	2.1-2.2, 5.1, 5.3 - HEATING & DHW	Finishes		
Protocol 5.2 - Central Cooling Systems (Serving 5+ units/spaces)	5.2, 5.4 - COOLING	Finishes		
Protocol 5.3 - Distributed (Individual Apartment or Common Space) Heating Systems	2.1-2.2, 5.1, 5.3 - HEATING 8DHW	Finishes		
Protocol 5.4 - Distributed (Individual Apartment or Common Space) Cooling Systems	5.2, 5.4 - COOLING	Finishes		
Protocol 6.1 - Common Areas, In-Unit, Garage and Exterior Lighting		Finishes		
Protocol 6.2 - Emergency Lighting (Exit Signs)	6.1, 6.2, 6.3 - LIGHTING	Finishes		
Protocol 6.3 – Controls		Finishes		
Protocol 7:1 - Motors	7.1 - MOTORS	Finishes		
	8.1 - INF EXT AIR BARRIER	Pre-Drywall		
Protocol 8.1 - Building Envelope Air Sealing and Compartmentalization Testing	8.1-INF COMPTZN VIS INSPECTION	Pre-Drywall		
	8.1 - INF BLOWER DOOR TEST	Post-Completion		
Protocol 8.2 - Common Area and In-Unit Ventilation (CFM).	8.2 - VENT_SCHEDULE&TAB REPORT_	Finishes		
Fan Efficiency, Central Exhaust Duct Leakage	8.2 - VENT_DUCT_TIGHTNESS	Pre-Drywall		
Protocol 9.1 - Metering Configuration	9.1 - METERS	Post-Completion		







MULTIFAMILY HIGH RISE PROGRAM

Project Name: **ENERGY STAR Condominiums**

openy inspect air se alir ng stages to ensure two pupposes in two puposes in allation and Final verifi	ng details. Each se of proper ninary testing	MM/DDAY		John Green
ng stages to ensure us r two purposes: Prelim	se of proper ninary testing			
ng stages to ensure us r two purposes: Prelim	se of proper ninary testing			
sampling protocol. The tom-floor units; and at sure), must confirm tha	least one unit of eac at all items below hav	oh size/type (i.e ve been prope	e., studios, 1- rly sealed	·
in the sample set, non-	of the apartments s	shall be deem	ed to meet	
		22		
		PLAN REVIEW		
		REV		
	LOCATION dwg/spec	E.		
drawings: Enclosed imust be fan ittel as an ittel as a		Yes		
		PLAN REVIEV	INSPECTION	INSPECTION COMMENTS (Problems, sample
h proposed design			7es	details/apt #s, etc.) As-built conditions match proposed design
6	ļ			assumptions
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	quare foot of the ounding the st an induced freenee of 50 A recommends at imple a parties of the sure tested as soon has scheduled. A exercise of the scheduled. A exercise of scheduled. A exercise exercise exer	upuse to dot the outding the at an induced frisenace of 30 At recommends at imple a partimets sure based as zoon be scheduled. A et emailing stand by a commends for out to the scheduled of the	upuse foot of the counting the standard	upuse foot of the counting the standard of the







ENERGY STAR MULTIFAMILY HIGH RISE PROGRAM – Photo Template

Project Name: ENERGY STAR Condominiums

Use this template as a sample format to comply with the photo documentation requirements outlined in the ENERGY STAR MFHR Testing and Verification Protocols and Worksheets. Add, delete or re-size photo boxes and descriptions as necessary.

Tip: Once the cursor is inside the desired photo box select 'Insert' ->'Picture' ->'From File' from the menu above in order to automatically resize the photos to fit the boxes. Compress all photos to minimize the size of this file, however ensure that the required information can be interpreted.

APPLIANCES - PROTOCOL 1

Include a <u>clear</u> photo of the nameplate of each type of appliance showing appliance is Energy Star qualified.

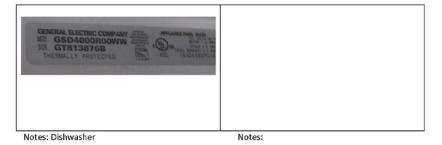




Notes: Refrigerator

Notes: Clothes Washer





GreenBuilder®

Overview

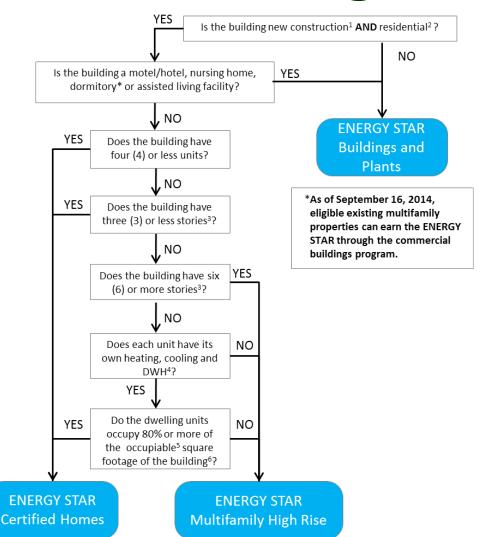
- Administered by the U.S. Environmental Protection Agency (EPA).
- Whole building energy modeling is required and must be done by a licensed professional.
- Documentation is primarily managed through two Excel spreadsheets in one word document.
- The process requires the developer of the project to apply to the energy star multifamily high-rise program. As of December 31, 2014, all applicants need to comply with ASHRAE 90.1-2010.

Red Flags!

Projects that are eligible.











Red Flags!

- Projects that are eligible.
- Design team should complete the T & V spreadsheets to the best of their ability.







MULTIFAMILY HIGH RISE PROGRAM

Project Name: ENERGY STAR Condominiums

Schedule:

I) The quality assurance and verification procedures occur during the pre-construction, construction, and post-construction phases of system installation. Refer to the appropriate standards (eq. NFPA) to determine send triving of inspections.

I) The quality assurance and verification procedures occur during the pre-construction phases of installation, hispection, testing, and final commissioning are conducted during the atmoverhoopstance phase or the installation of the system and construction phase of installation, hispection, testing, and final commissioning are conducted during the atmoverhoopstance phase or the installation of the system and completion of all quality assurance and verification procedures.

I) Training and control blooming installation of the system and completion of all quality assurance and verification procedures.

I) Training and control blooming installation of the system and completion of all quality assurance and verification phases of the destibution or manufacturer have not resided in pluration glocures with higher files rates than those in the Proposed Design or required by the Proceedings Path.

I) Minimum of one (1) on-site higheron registed, perfectable pluration of standards and one about sale inferences.

II when the procedure of the procedure of the pluration of the correction action can be taken if necessary. Delivery tokets may be used to werely complete altipments but on-site inspections of a sample of installed plurating durines is required.

Equipment Needed

1) Mechanical Schedule and Floor Plans 2) Camera

Sampling Requirements:
1) 100% of centralized primary equipment (i.e. DHW plants) shall be inspected in the quality assurance and verification process.

Individual spaces or apartments containing electric or fossi-fuel DHW systems shall be inspected and tested following the modified RESNET sampling protocol
outlined in the How to Use this Manual section on page 11 of the T&V Protocols, including at least one of each urique type.

Spaces containing plumbing futures must be inspected following the modified RESNET sampling protocol outlined in the How to Use this Manual section on page 11 of the 78V Probools; including at least one of each unique future.

4) All spaces with Domestic Hot Water service (i.e. battrooms, letchers, etc.) shall be tested for hot water deliverytemperature following the modified RESNET sampling protocol outlined in the Hoto to be a fish talknowl section on page 11 of the TRAP Photocols, with the additional requirement that, for each central DHM/system, the spaces sampled must include the first space supplied bythe system and the best space supplied bythe systems and the best space supplied bythe systems.

- Photograph one (1) representative fature of each type of plumbing fature being inspected.

		LOCATION	QUANTITY	MFR	MODEL#	(BTU/H)	ОИТРИТ (ВТИ/Н) (КИ)	EFFICIENCY	GPM/ GPF	ENERGY STARV Water Sense	LOCATION (dwg/spec)	LAN REVIEW	INSPECTION	INSPECTION COMMENTS Problems, sample details/apt #s, etc.
	Condensing Water Heater	Basement	1	Laars		200000	184000	92%	NA	Yes	a comment	Yes		
	Kitchen Faucet	Apartments	46	Kohler	R12	A64	AM .	NA.	1,50.	Yes	M-001	Yes		
	Bathroom Toilet	Apartments	46	Kohler	R13	0/4	704	NA	1.28	Yes	M-001	Yes		
Showerheads	Showerheads	Apartments .	46	Kohler	R14	N/4	769	NA:	2.50	No		No		
	Bath Faucet	Apartments	46	Kohler	R16	AKA .	AA	NA	1.50	Yes	M-001	Yes		
		1000			3 6		1	3.6		8	3 2		rij.	
				3	0.00		- 6	0.00	0.	8	0.00		10	
	-	and the	-	4	N		2	0.0	- 1	â.	44 -			
		10				77-7								
					3.5		4	3 6		S.	8 8		Ø.	
		117		1	100	-	5	10 (1)		8	100			
				8	2			28			28		10	
														<u> </u>
		100			2 2			3.0			3.0			

2 2

PROTOCOL	PATH REQUIREMENT	PROPOSED ERM	ENERGY MODEL	PLAN REVIEW COMMENTS	LOCATION VE (dwg/spec) W	INSPECTION COMMENTS Problems, sample details/apt #s,
Compliance Statement - All DHAW systems are consistent with the project specific atlans and Proposed Design model or meets or exceeds the requirements listed in the Procriptive Path.	DAMP TO A STATE OF THE STA	See below	See below	see below	see below 1/kg	
San Market Street Street	Annual Company of the party of	The same	MOD	ELING INPUTS		
provided performance data must be used, in compliance with ASHIRAE 90.1-2007, Section	Dome the water personal or size or better the control of the contr	gas condensing boller (200,000 BTUH), 92%		Plant match president seeigh seeuwelve	M-200, V en Spor. 15000	





Red Flags!

- Projects that are eligible.
- Design team should complete the T & V spreadsheets to the best of their ability.
- Make sure that the developer does the application and includes you on the communication.



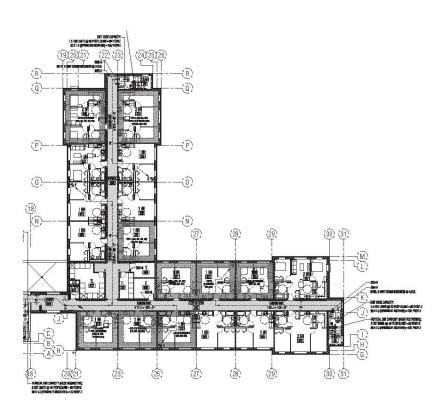


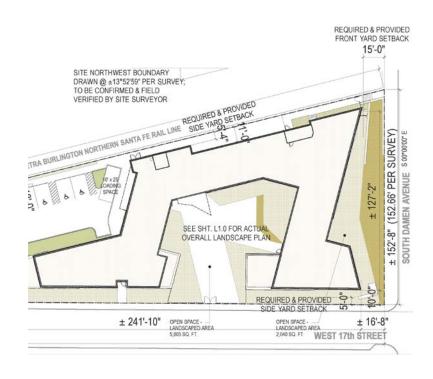
Red Flags!

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- Design team should complete the T & V spreadsheets to the best of their ability.
- Make sure that the developer does the application and includes you on the communication.
- Things that should be in your contract from the beginning.













Red Flags!

- Projects that are eligible.
- Design team should complete the T & V spreadsheets to the best of their ability.
- Make sure that the developer does the application and includes you on the communication.
- Things that should be in your contract from the beginning.
- Sampling Nightmares: exhaust & ventilation shafts.
 Know what you are getting yourself into!

Red Flags!



Exhaust & ventilation shafts: Know what you are getting yourself into!











Rater Opportunities

- Energy modeling if a licensed professional.
- REQUIRED testing and inspections to be completed by a qualified energy rater, or a Home Energy Rating System Rater (HERS Rater).
 - Inspections (multiple of each)
 - Framing
 - Water management & exterior envelope details
 - Insulation
 - Systems
 - Testing
 - Compartmentalization
 - Ventilation (ASHRAE 62.2)
 - Exhaust
 - Ductwork





LEED for Homes Midrise

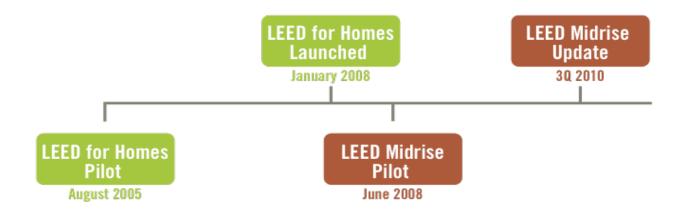


- LEED for Homes Overview
- LEED for Homes with an ESMFHR Twist
- "Red Flags" / Stories From the Field
- Rater Opportunities





LEED for Homes Timeline







Credit Categories







Program Scope and Eligibility













Low-Rise Multifamily



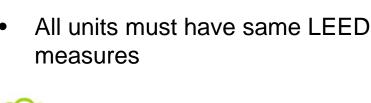






Low Rise Multifamily Buildings (up to 3 Stories*)

- **Home Size Adjustment:** Based on weighted average size of units
- **Energy Modeling**: Option of worst case unit, or whole building
- Whole building is certified (not individual units)







Mid-Rise Multifamily Buildings (4 to 12 Stories)

- Same considerations as Low Rise Multifamily
- ENERGY STAR Multi-Family High-Rise Testing & Verification Protocol
- Major differences include:
 - SS 7: Alternative Transportation
 - EA 1: Performance measured relative to ASHRAE Standard 90.1
 - EQ 11: Environmental Tobacco
 Smoke



EQ12: Compartmentalization of Units





Mid-Rise Energy

- ASHRAE 90.1-2004
 - EPA Multifamily Building Performance Program Simulation Guidelines
 - LEED Midrise uses As-Built Modeling versus As-Designed
- Reduced Envelope Leakage
- Tests focus on individual units not whole building





Mid-Rise IEQ

"Biggest Construction Change"

Air Sealing (Unit Compartmentalization)

- Properly seal units to prevent excessive air leakage between units. Focus areas:
 - Gypsum board joints, transitions and penetrations
 - Exterior, interior and demising walls
 - Different strategies for wood, metal and masonry construction

Blower Door Test

Units are tested for air compartmentalization





Documentation Requirements

- Preliminary Energy Model ("as designed")
- Final Energy Model ("as built")
- LEED Mid-rise Submittal Package (compiled by Green Rater)
 - Final Project Checklist
 - Excel Spreadsheet
 - Accountability Forms
 - Durability Management Plan





Red Flags!

Design team selecting the wrong LEED version.





- Design team selecting the wrong LEED version.
- Contracting the verification team or replacement verification team late.





- Design team selecting the wrong LEED version.
- Contracting the verification team or replacement verification team late.
- LEED for Homes Provider not contacted soon enough





- Design team selecting the wrong LEED version.
- Contracting the verification team or replacement verification team late.
- LEED for Homes Provider not contacted soon enough
- Design team has no previous Mid-rise knowledge





- Design team selecting the wrong LEED version.
- Contracting the verification team or replacement verification team late.
- LEED for Homes Provider not contacted soon enough
- Design team has no previous Mid-rise knowledge
- No definition of roles.



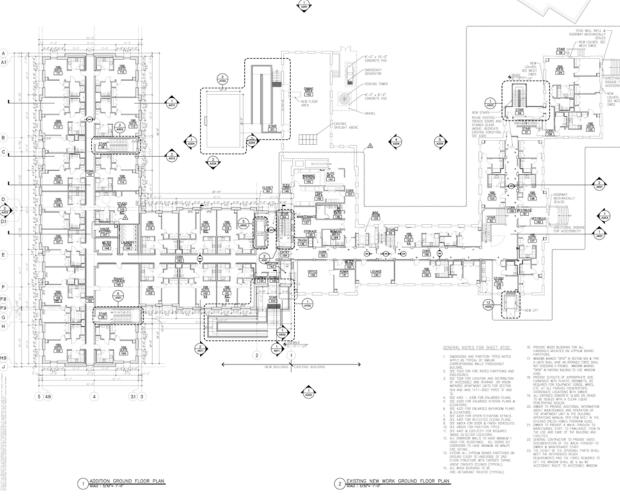






http://www.seniorlifestyle.com/property/senior-suites-of-norwood-park









LEED for Homes Delivery Teams

Project Team

Developer / Owner Builder / GC Architect / Designer Trades Subs / Crew Green Consultant* / LEED AP Homes* (*optional),



Verification Team

Provider QAD Provider Support Staff Green Rater Energy Rater







3rd party In-field Verification and Testing

- Green Raters verify measures
- Energy Raters complete required performance testing
- During and post-construction
- Credit based on "as-installed" not "as-designed"

Mandatory	Optional
Insulation installation Envelope leakage	Irrigation system Fireplace backdraft
Duct leakage Refrigerant charge test	Ventilation air flow Exhaust air flow Heating / cooling supply air





Rater Opportunities

- LEED for Homes requires testing and inspections to be completed by a qualified energy rater, or a Home Energy Rating System Rater (HERS Rater).
- Many Green Raters (their specialized verifier for the LEED program) are also qualified Energy Raters (HERS Raters) and can provide both the onsite verification and performance testing services.







- EGC Overview
- "Red Flags" / Stories From the Field
- Rater Opportunities





Overview

- Program is specifically for affordable projects.
- Program requires modeling, testing, and inspections to be completed by a qualified energy rater, or a Home Energy Rating System Rater (HERS Rater).
- Program is an overlay on Energy Star for Homes or Energy Star Multi Family High Rise.





Red Flags!

 Oftentimes affordable housing funding is tied to certification or even multiple certifications.





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- Rater may have to sign an affidavit.





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- Certain testing is optional if the project falls under Energy Star for Homes v3 whereas if ESMFHR it is required.





- Oftentimes affordable housing funding is tied to certification or even multiple certifications.
- Rater may have to sign an affidavit.
- Certain testing is optional if the project falls under Energy Star for Homes v3 whereas if ESMFHR it is required.
- Documentation is different if the project is ESMFHR verses Energy Star for Homes.





Rater Opportunities

- Energy modeling if a licensed professional for ESMFHR
- REQUIRED testing and inspections to be completed by a qualified energy rater, or a Home Energy Rating System Rater (HERS Rater).
- Multi-Cert analysis





EGC Multi-Cert Analysis

ITEM	COMPONENT	EGC	DCEO**	V3	IECC 2012
1	PERFORMANCE COMPLIANCE - ENERGY STAR V3	5.1	Х	REQUIRED	R405
1 2	HERS TESTING OR ENERGY MODEL	5.2	IF CUSTOM PROJECT	OPTIONAL	R405
3	EQUIPMENT SIZING (ACCA J/S OR ASHRAE)	5.3	MAY BE REQUIRED	YES	MANDATORY R403.6
1 1	FENESTRATION U- FACTOR	5.1 - E*V3	.30 OR ENERGY STAR RATED	0.3	0.32
5	SKYLIGHT U-FACTOR	5.1 - E*V3	x	0.55	0.55
	WOOD FRAME WALL R- VALUE	5.1 - E*V3	R-21 TOTAL WITH AT LEAST R-5 CONTINUOUS	MEET OR EXCEED IECC 2009 AND ACHIEVE GRADE 1 INSTALLATION	R-20 OR R-13+5 CONT.
7	FLOOR R-VALUE	5.1 - E*V3	х	MEET OR EXCEED IECC 2009 AND ACHIEVE GRADE 1 INSTALLATION	R-30
Q	BASEMENT WALL R- VALUE	5.1 - E*V3	R-15	MEET OR EXCEED IECC 2009 AND ACHIEVE GRADE 1 INSTALLATION	R-15 / R-19
9	ACH50	5.1 - E*V3	4.0	4.0	3.0













Final Thoughts

- Expand your knowledge of the multi-family green building programs serviced in your area.
- Market your services to align with multi-family green building programs.
- Learn your liability & modify your business tools.





Q & A



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Thank You!





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