

# Projecting Total Energy Use...

How Good Are We?



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VP Program Development

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**Data**  
**Observations**  
**Questions**  
**WAGs**  
**Opportunities?**

**Not a formal evaluation or peer reviewed study**

A blurred background image showing a red car, possibly a sports car, parked in a garage. The car is the central focus, with its front wheel and part of the hood visible. The garage has wooden walls and a white door on the right.

# Consult Verify Quantify

**HERS scores can be used  
to drive performance...  
...not just predict it**



HEP scores can be used  
to drive performance  
... to predict it

79 52  
68 59 43  
25 18 73  
67 51 72 31 48  
54 68 53 16 77  
69 29 30 61

# Tiers + HERS Index

Incentives by Tier, Code & Index							
vs. IECC 2006				vs. IECC 2009			
HERS	Tier 1	Tier 2	Tier 1		HERS	Tier 1	Tier 2
	ENERGYEfficient Home	ENERGY STAR Home	HERS	Tier 1 ("Energy Star" v2.0)		70-61	60-51
85	\$1,500	\$2,500	85		70-61	\$200	\$250
80	\$1,750	\$2,750	80		60-51	\$1,100	\$1,300
75	\$2,000	\$3,000	75	\$500	50-0	\$1,500	\$1,625
70	\$2,250	\$3,250	70	\$750			
65	\$2,500	\$3,500	65	\$1,500			
Energy Saving Home			60	\$1,750			
85-81		\$440	55	\$2,250			
80-71		\$500	≤50	\$3,000			
70-61		\$640					
60-51		\$900					
50-0		\$1200					

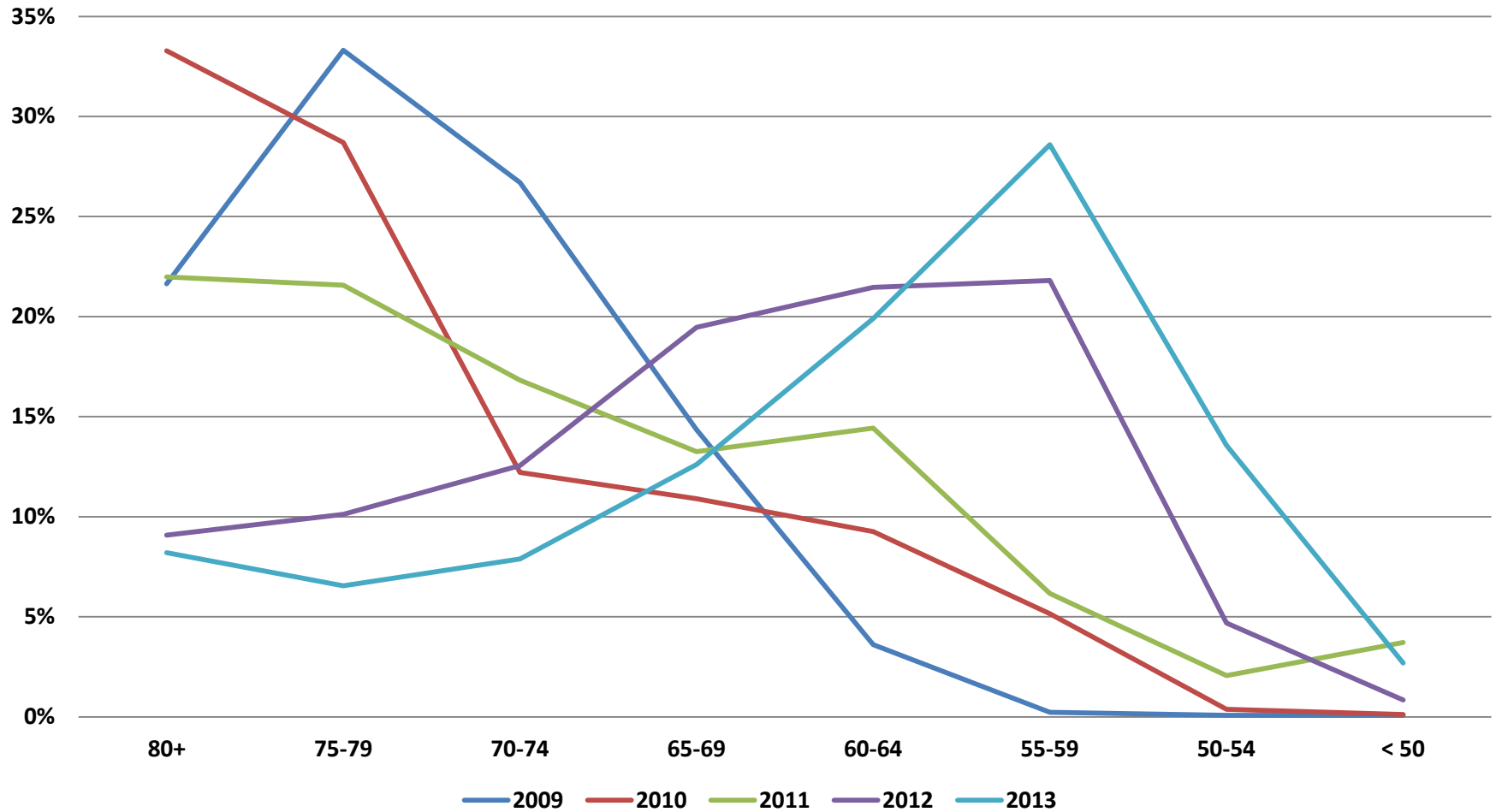
Multi Single x 75%

Multifamily x 50%

Tier 1 programs require min. ES 2.0 w/TBC

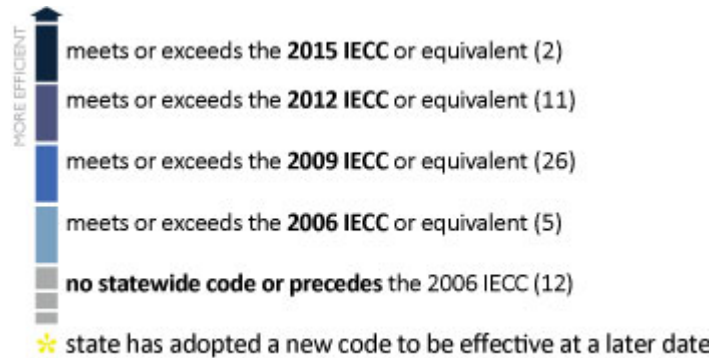
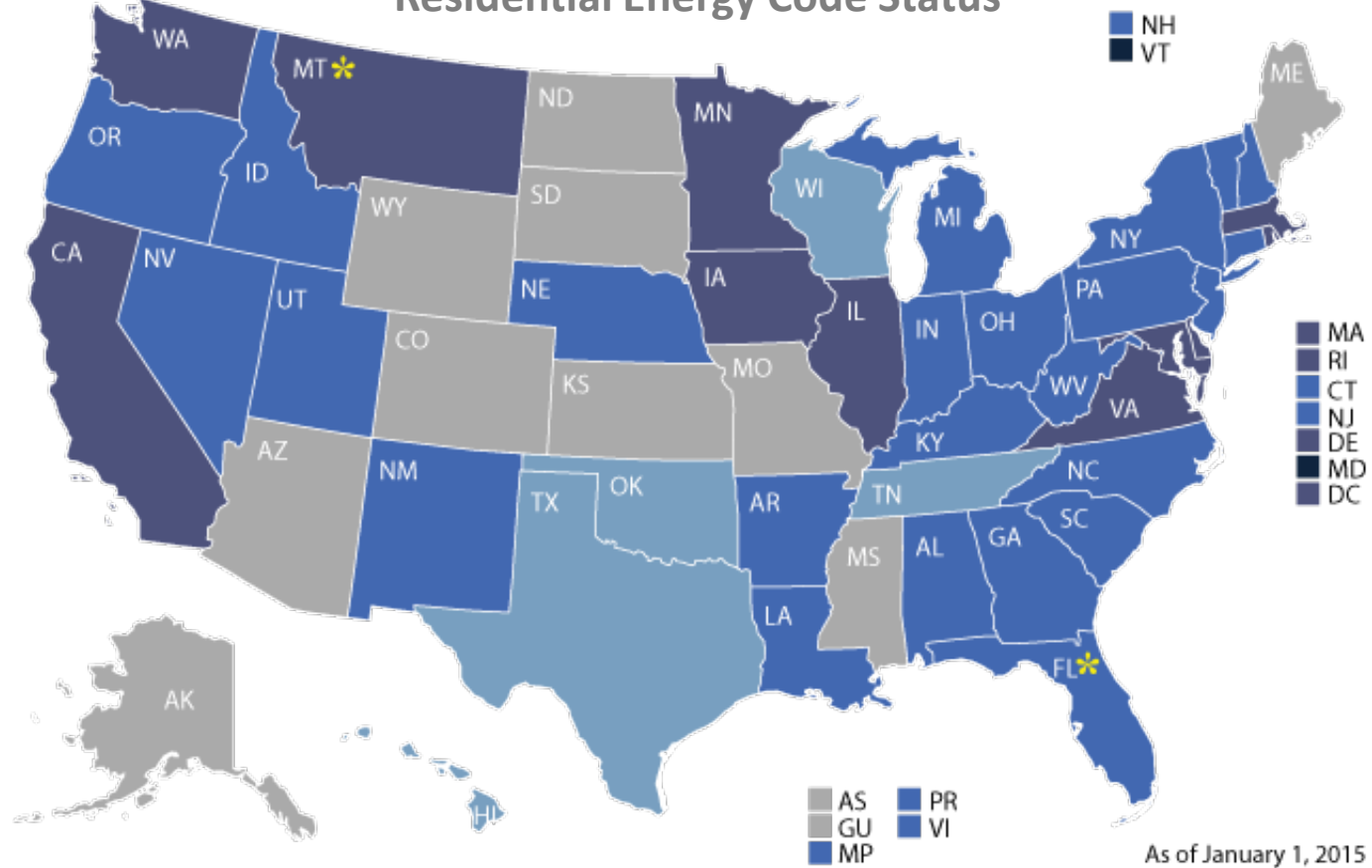
Tier 2 programs require ES 3.0

# HERS Distribution by Year





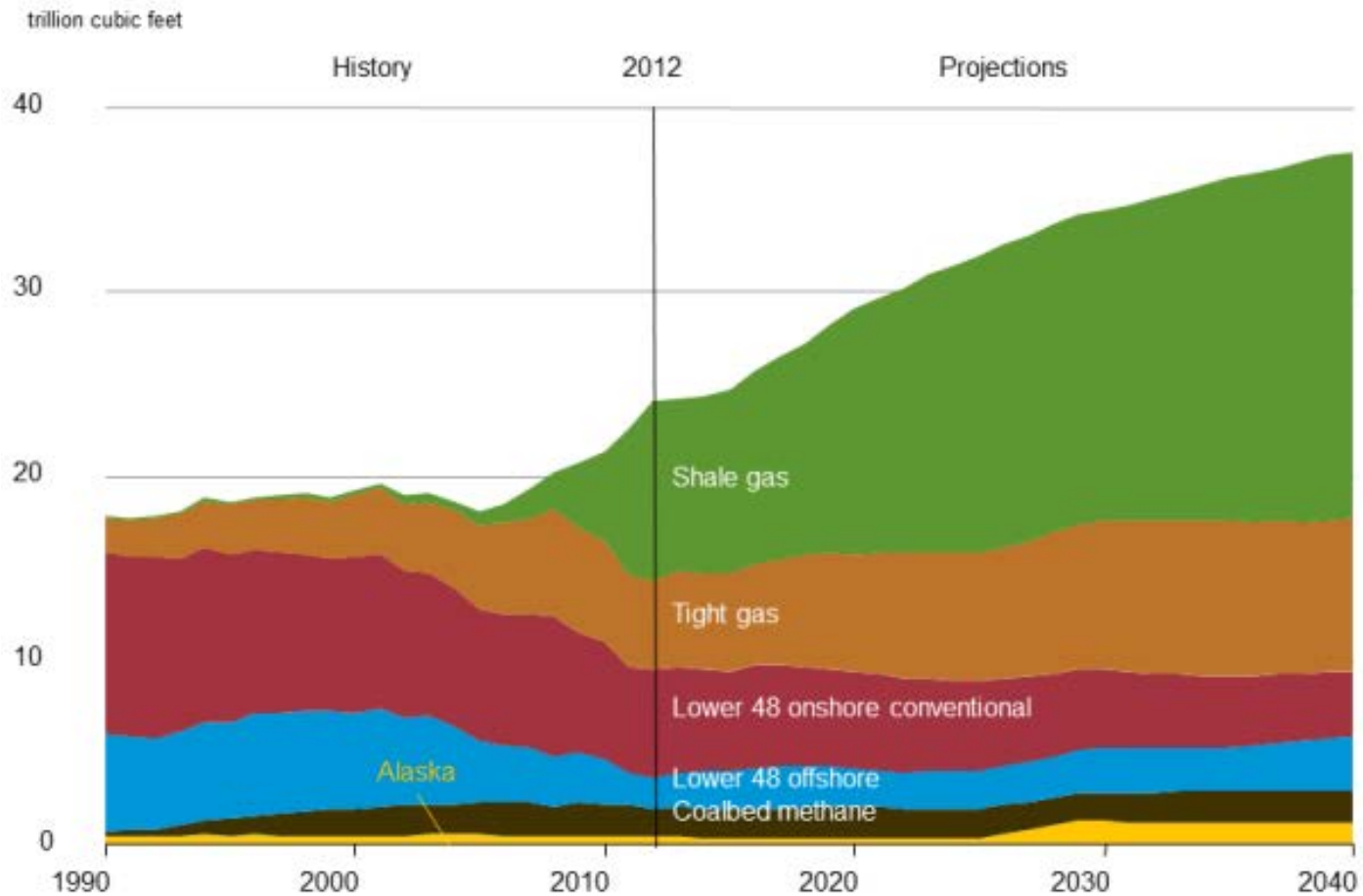
# Residential Energy Code Status







# US Natural Gas Production 1990-2014



eia U.S. natural gas production by source in the Reference case, 1990-2040





**DANGER**

**CLIMATE DESTRUCTION AHEAD**  
**REDUCE CO2 EMISSIONS NOW**

(c) Greenpeace

Name:  
**Account Number:**  
Phone Number:  
Service Address:

01/31/2013

**Billing Summary**

Bill Date  
Thank you for your payment of \$220.59

\$184.53  
\$114.54  
**\$299.07**  
**\$299.07**

**Current Period Charges**

Gas  
Electric

**Total New Charges**  
**Total Amount Due on 02/22/2013**

**Message Center**

New charges contain estimated total state taxes of \$6.02, including \$7.01 for State Gross Receipts Tax.  
Your estimated electric price to compare is \$0.0869 per kWh.  
The amount of this bill will be automatically deducted from your bank account on Feb 22, 2013.

**General Information**

Next scheduled meter reading: **February 28, 2013**  
PECO, 2301 Market St, Philadelphia, PA 19103-1380. If you have any questions or concerns, please call **1-800-494-4000** before the due date.  
Si tiene alguna pregunta, favor de llamar al numero **1-800-494-4000** antes de la fecha de vencimiento.

**Customer Self Service - Manage Your Account 24/7**



**Beyond HERS scores...**

**...Total usage!**

***THE FINAL***

***FRONTIER***



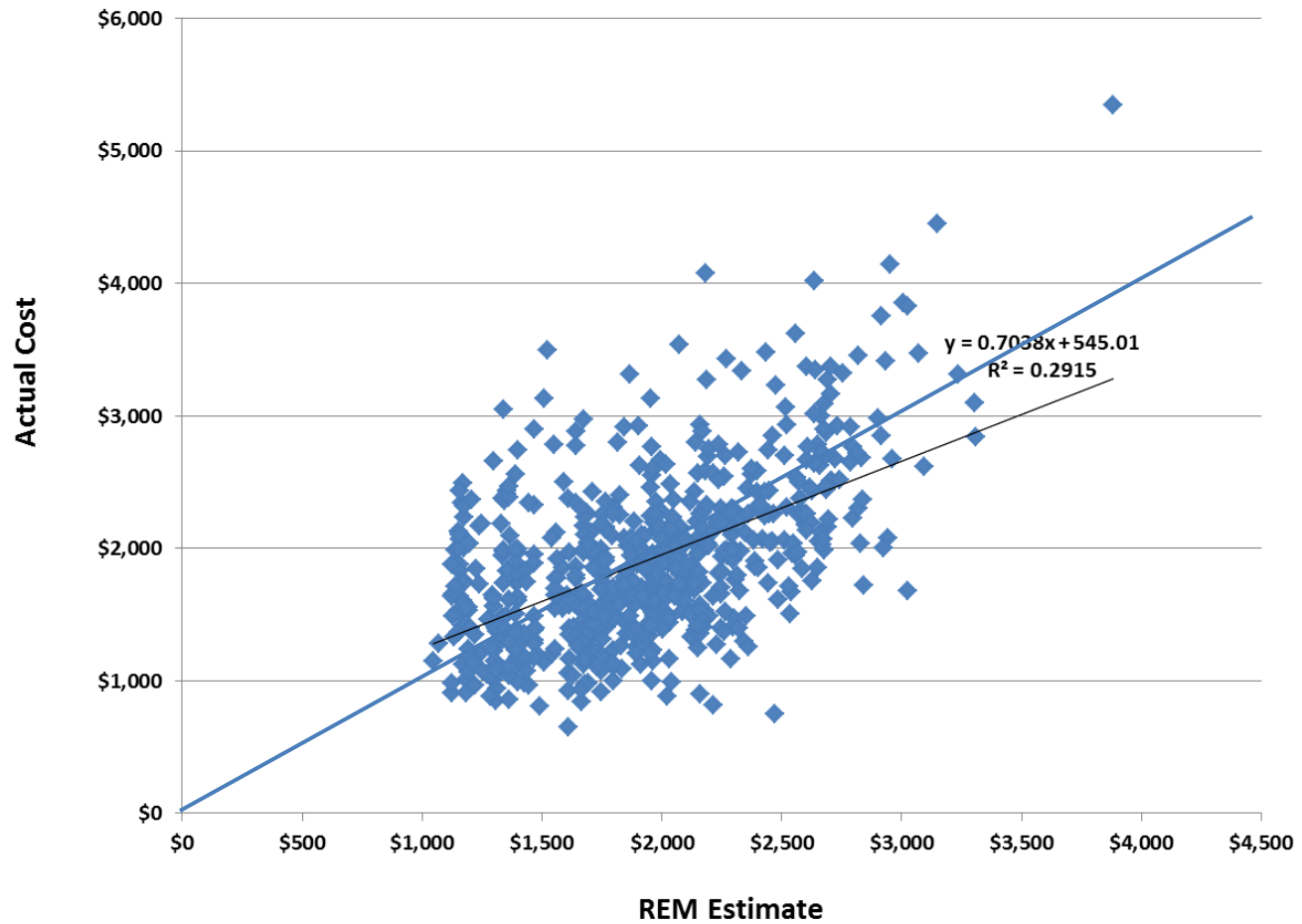


# How Good Are We At Projecting Total Energy Use?



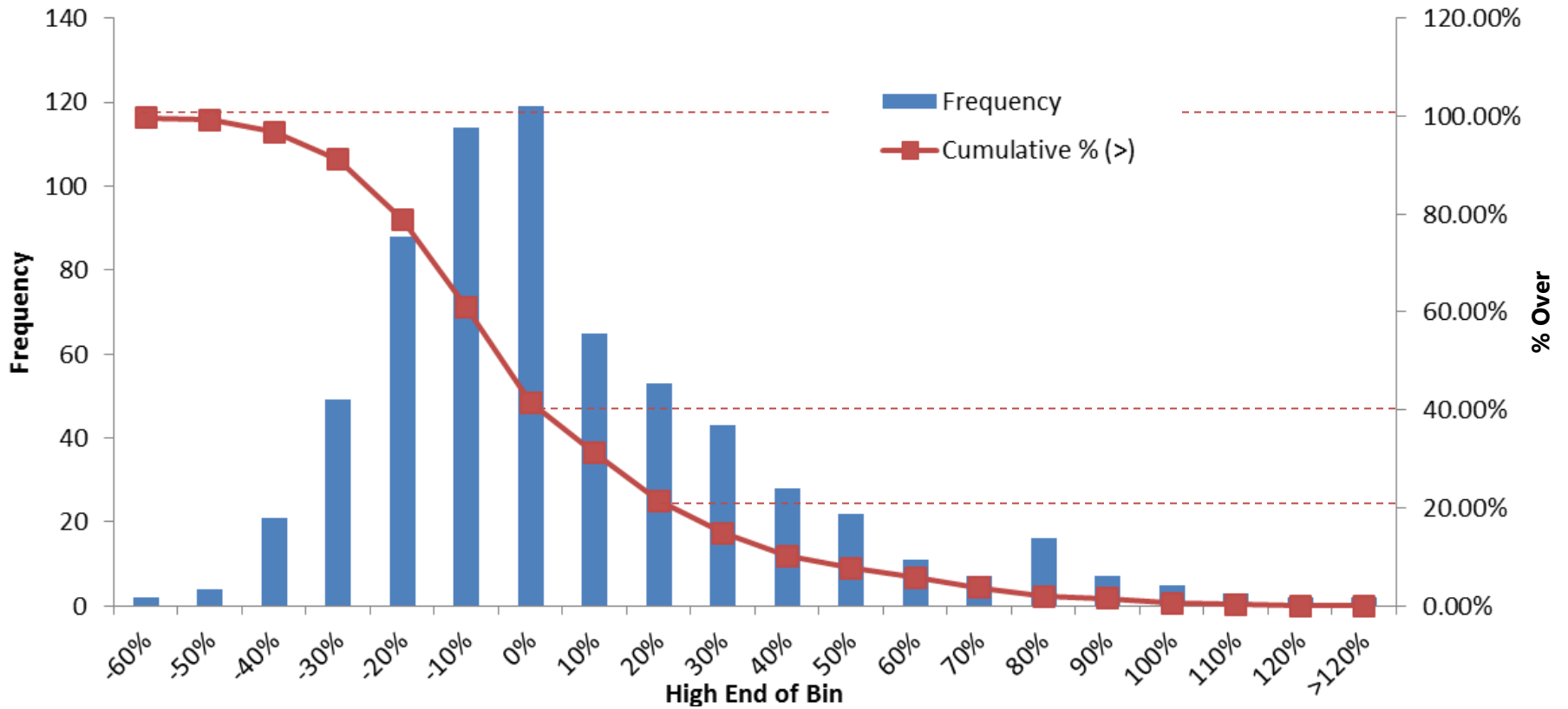


# Actual vs REM Total Cost





# Variability in REM Total Cost Estimation

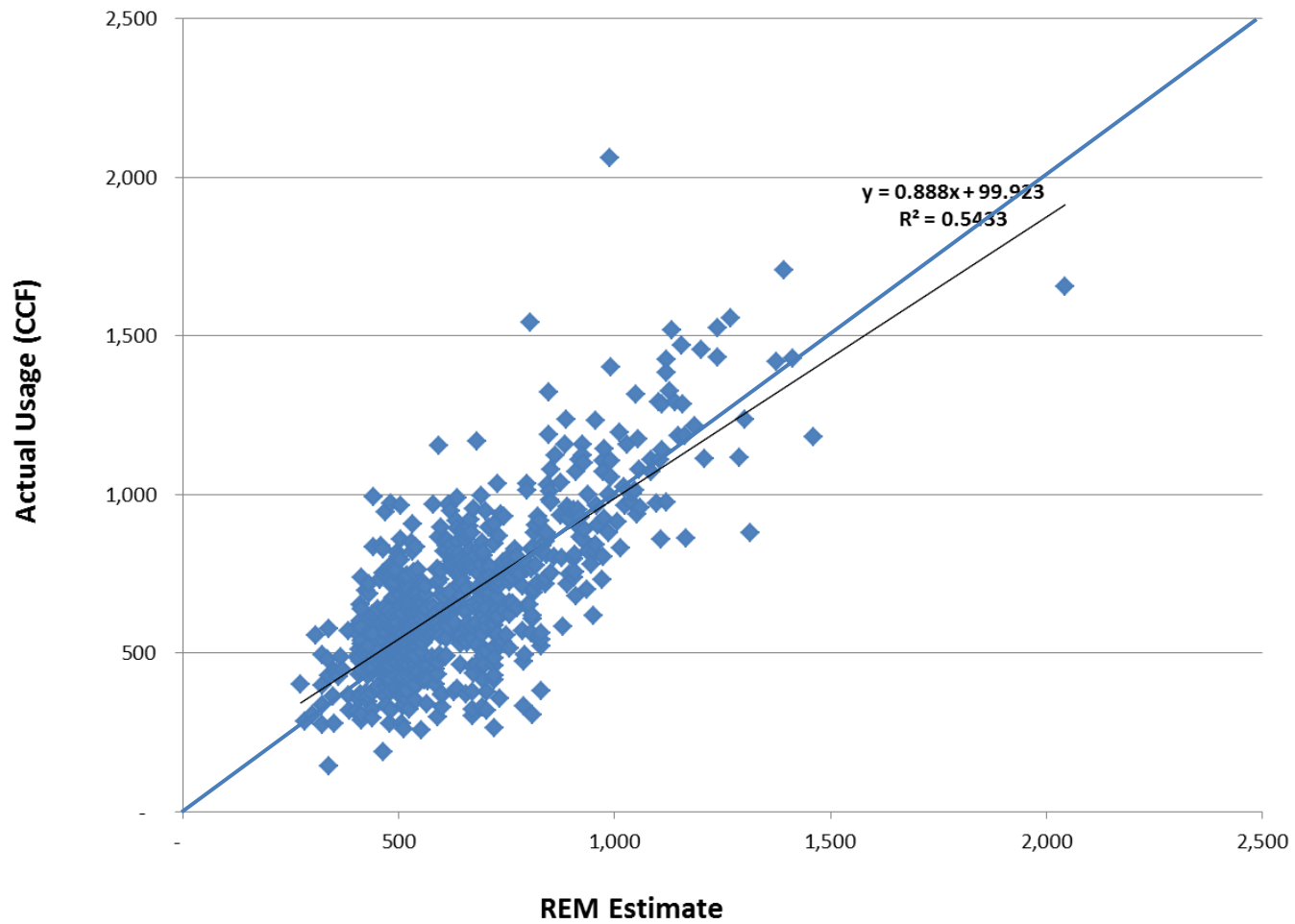




<b>\$ Over / Month</b>	<b>% Homes Lower</b>
\$0	59%
\$17	70%
\$33	79%
\$50	86%
\$67	91%
\$83	94%

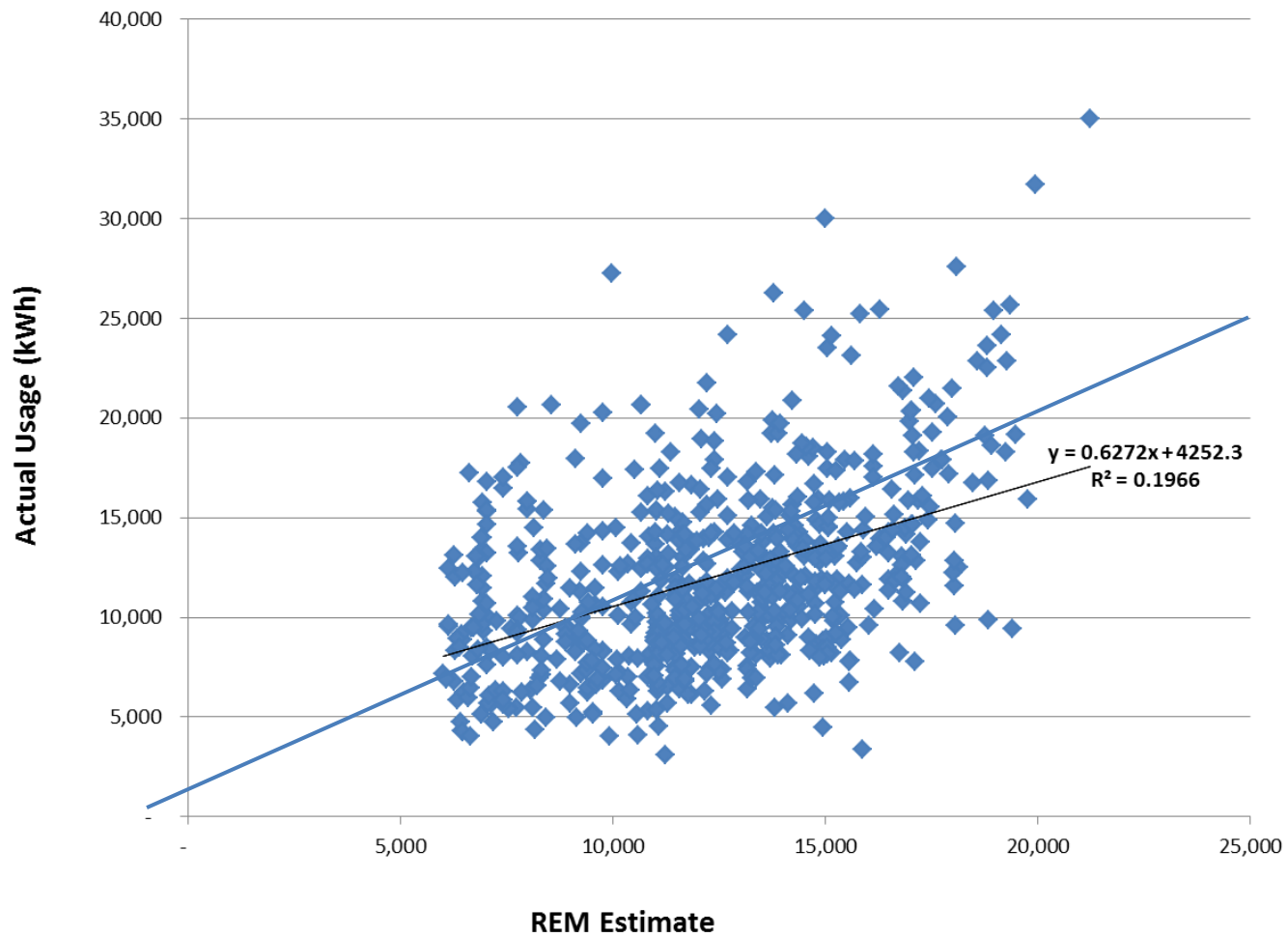


## Actual vs REM Annual Gas Usage





## Actual vs REM Annual Electricity Usage



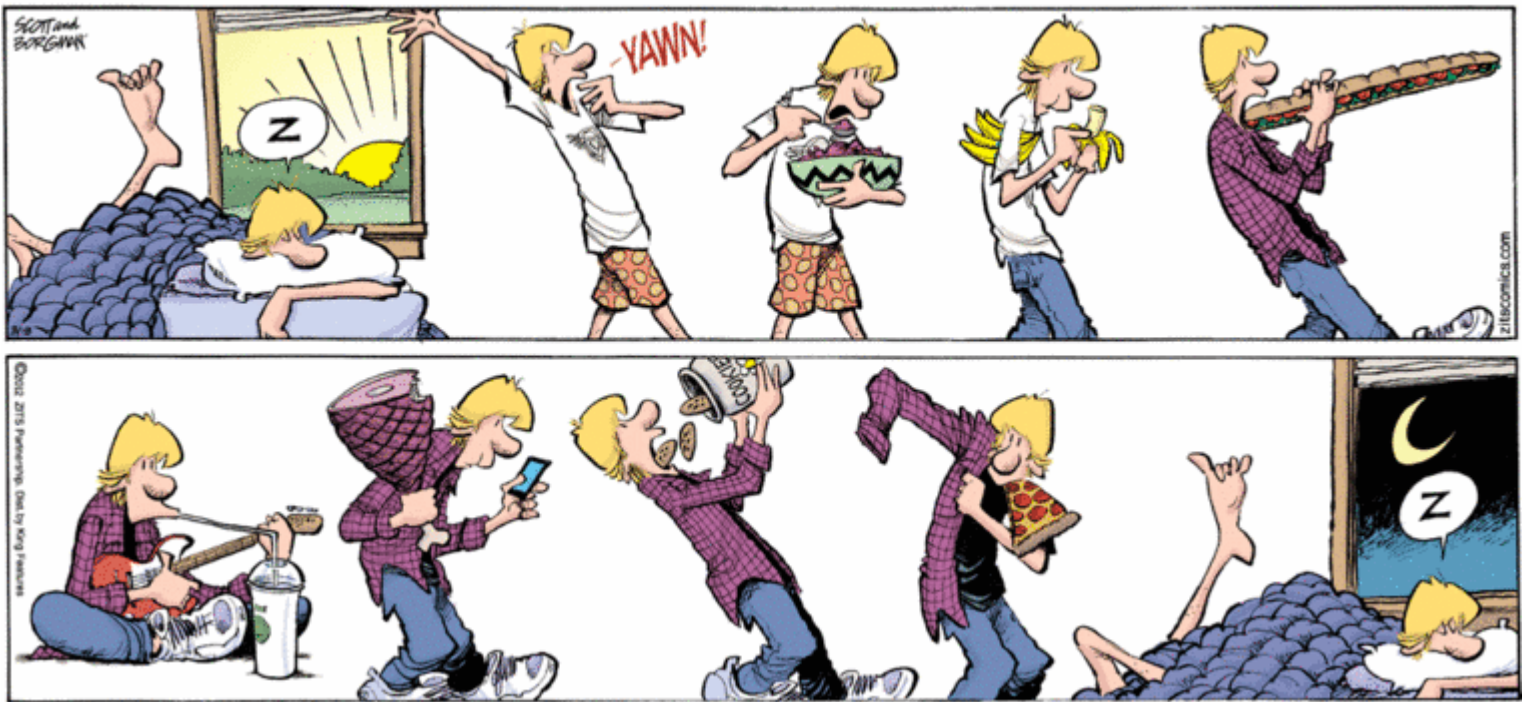






ZITS

BY JERRY SCOTT AND JIM BORGMAN



# What else?





## Potential Correlations

ENERGY STAR version	-0.07	No correlation
Builder	-0.01	No correlation
Rater	0.22	Low correlation
House size (CFA)	-0.21	Low correlation
HERS score	-0.05	No correlation
A/C efficiency	0.06	No correlation
Number of A/Cs	0.02	No correlation
Furnace efficiency	-0.06	No correlation
Number of furnaces	0.01	No correlation
Water heater efficiency	-0.21	Low correlation
Number of DHWs	-0.07	No correlation

### Pearson's Coefficient

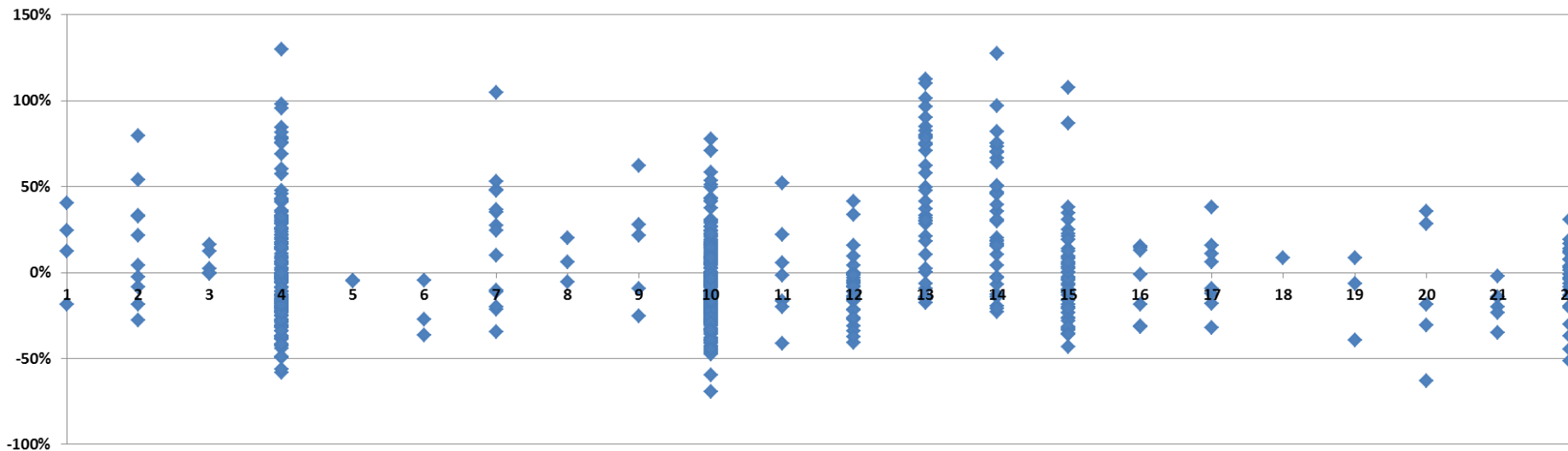
High: 0.5 to 1.0 or -0.5 to -1.0

Medium: 0.3 to 0.5 or -0.3 to -0.5

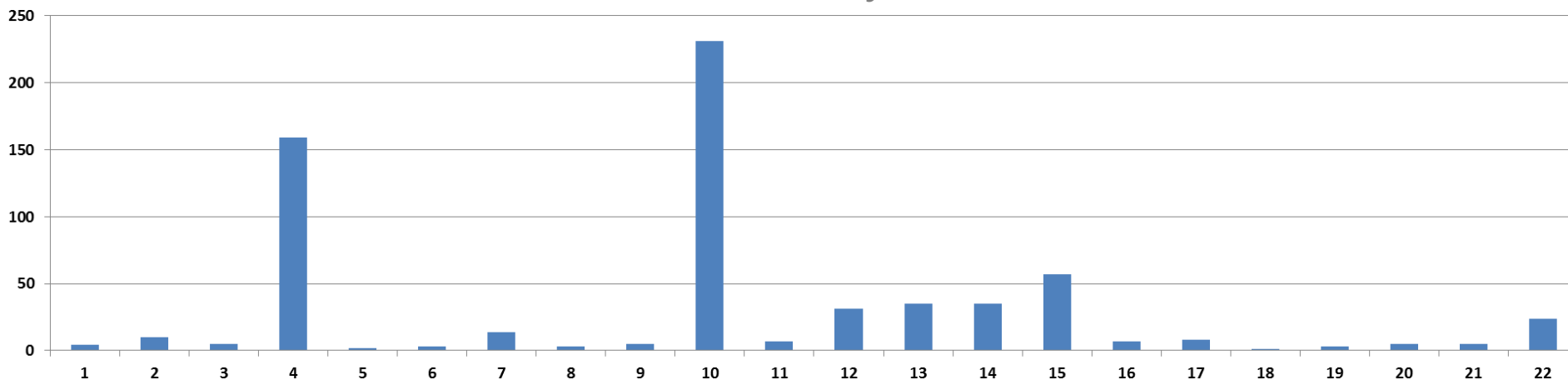
Low/None: 0 to 0.3 or 0 to -0.3



### Variability by Builder



### Number of Homes by Builder





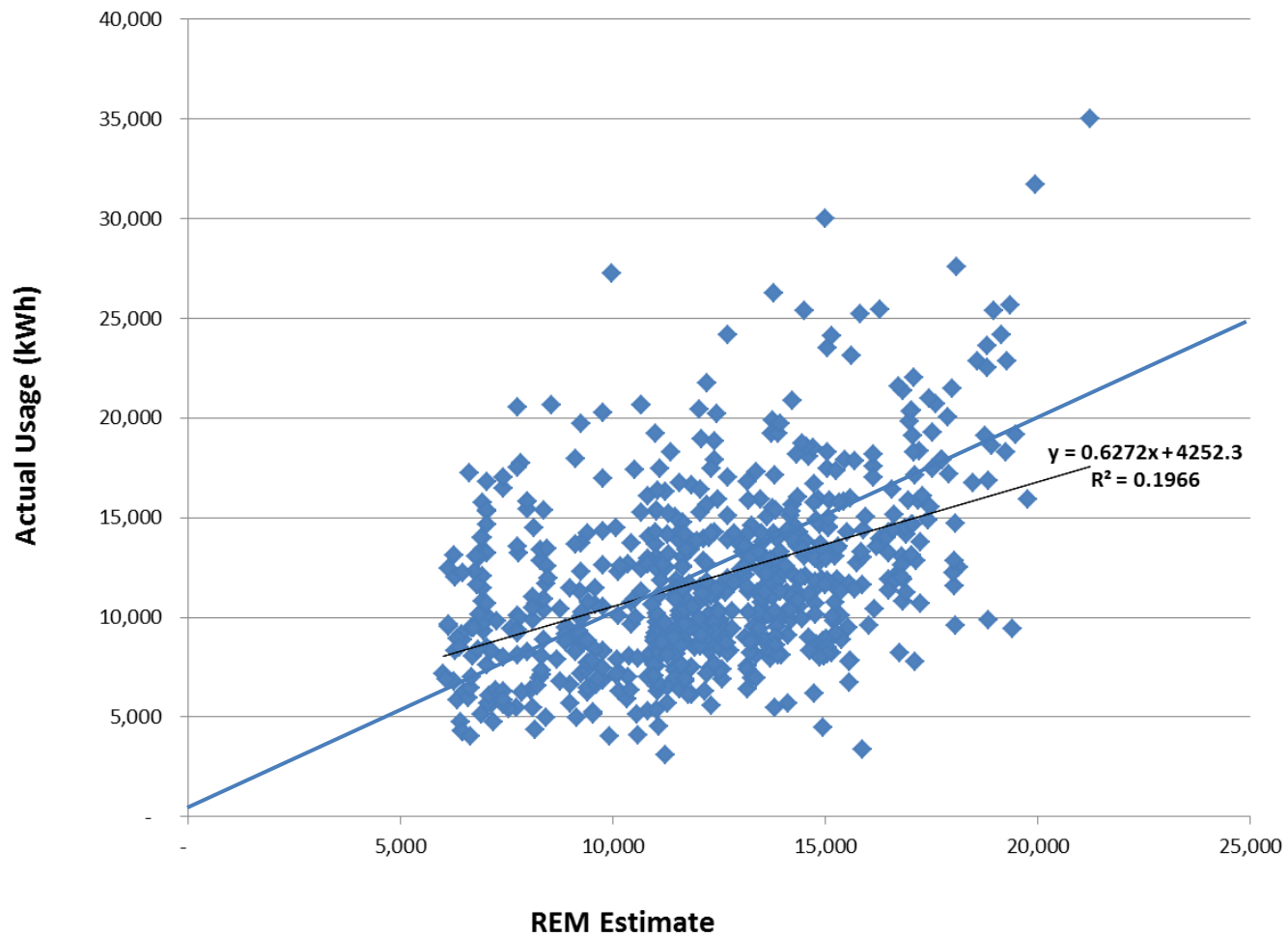
# What about target demographics?

- **Affordability**
  - Down payment; Debt-Income %; PITI+U
  - Less \$ after purchase?
- **Move-in characteristics**
  - Appliances & other end uses
  - Efficiency if not builder supplied? Defaults vs. verified?
- **“Occupant intensity”**
  - Families; seniors; age; etc.
  - Smaller homes...
  - Validity of “bedrooms +1”?

**In any case,  
end use predictability  
is only going to get  
more difficult.  
Right?**



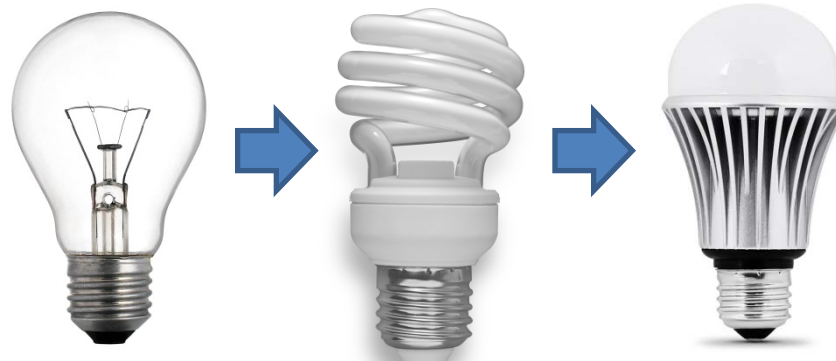
## Actual vs REM Annual Electricity Usage



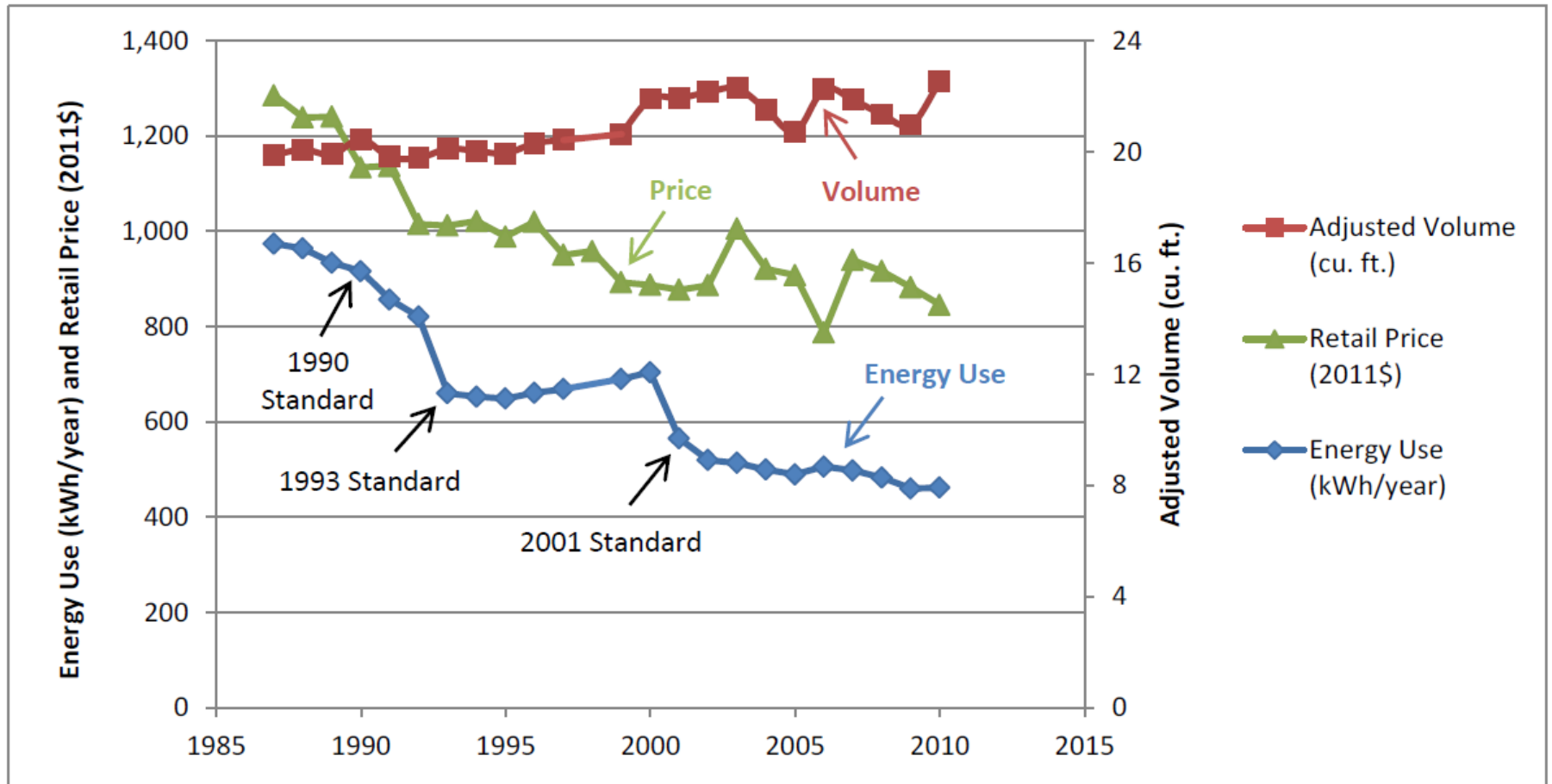


# Lighting

Min Lumens	Incandescent Watts	EISA Min Watts	Typical LED-CFL Watts	Effective Date
1600	100	72	19-23	1/1/2012
1100	75	53	15-18	1/1/2013
800	60	43	8-13	1/1/2014
450	40	29	6-9	1/1/2014



# Refrigerators



Sources: AHAM (2011) for energy use and volume; authors' analysis of U.S. Census Bureau Current Industrial Reports data for price; DOE (2011d) for markup.

**Better Appliances: An Analysis of Performance, Features, and Price as Efficiency Has Improved**

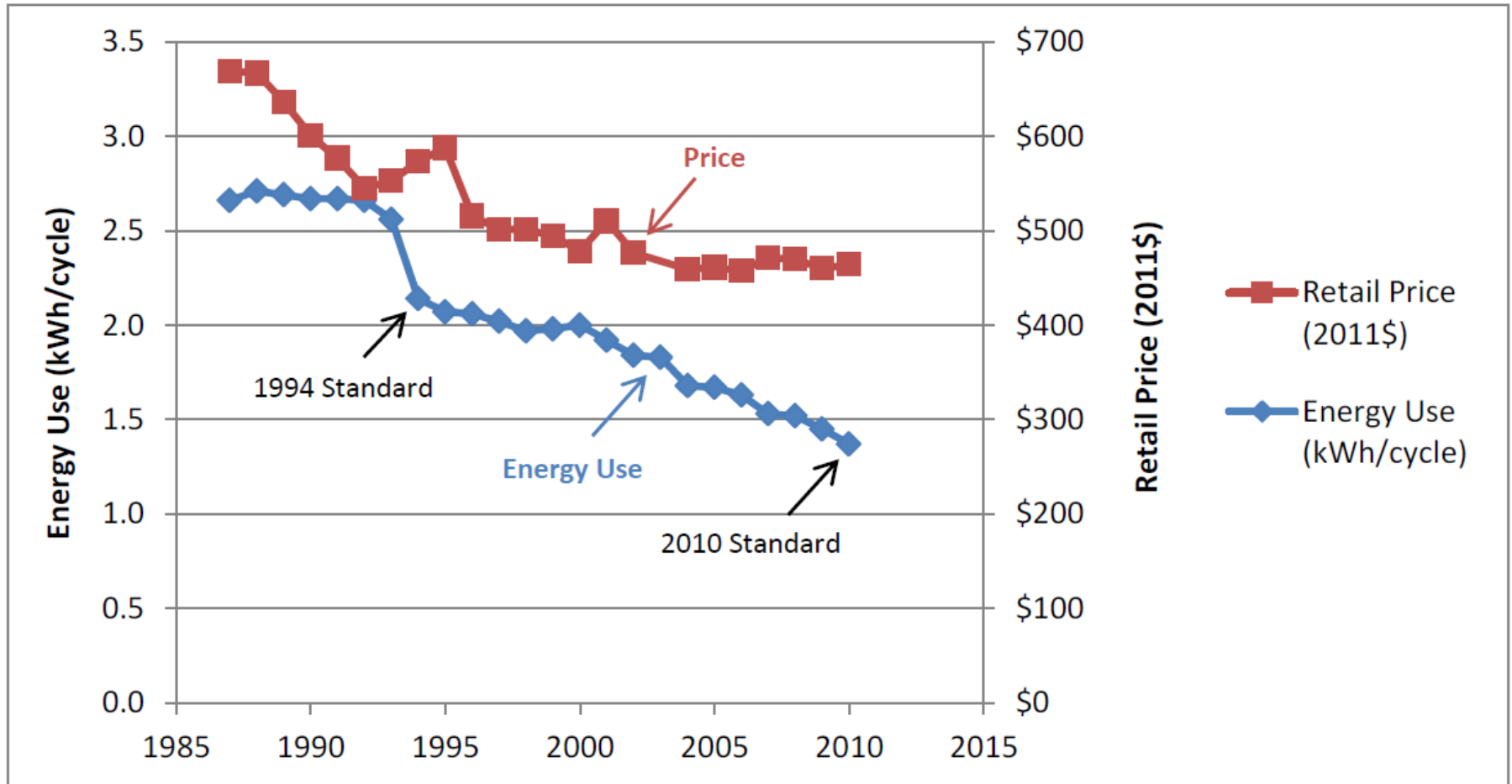
Joanna Mauer, Andrew deLaski, Steven Nadel, Anthony Fryer, and Rachel Young

May 2013

Report Number A132



# Dishwashers

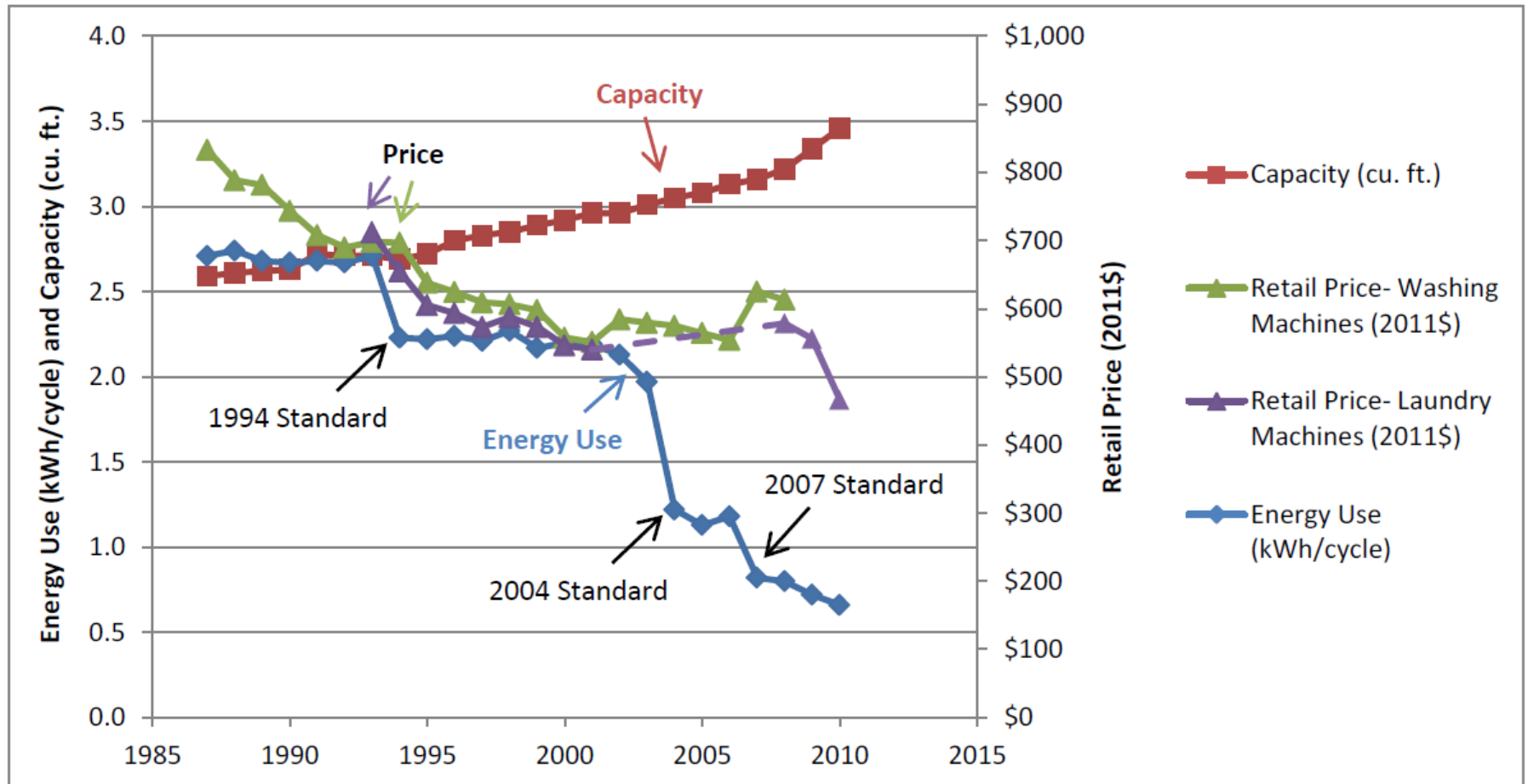


Sources: AHAM (2011) for energy use and volume; authors' analysis of U.S. Census Bureau Current Industrial Reports data for price; DOE (2011d) for markup.

**Better Appliances: An Analysis of Performance, Features, and Price as Efficiency Has Improved**

Joanna Mauer, Andrew deLaski, Steven Nadel, Anthony Fryer, and Rachel Young  
 May 2013  
 Report Number A132

# Clothes Washers



Sources: AHAM (2011) for energy use and capacity; authors' analysis of U.S. Census Bureau Current Industrial Reports for price; DOE (2012c) for markup.

## Better Appliances: An Analysis of Performance, Features, and Price as Efficiency Has Improved

Joanna Mauer, Andrew deLaski, Steven Nadel, Anthony Fryer, and Rachel Young

May 2013

Report Number A132

# TVs

Screen Size	LED	LCD	CRT	Plasma
15 inches	15	18	65	---
17 inches	18	20	75	---
19 inches	20	22	80	---
20 inches	24	26	90	---
21 inches	26	30	100	---
22 inches	30	40	110	---
24 inches	40	50	120	---
30 inches	50	60	---	150
32 inches	55	70	---	160
37 inches	60	80	---	180
42 inches	80	120	---	220
50 inches	100	150	---	300

[http://energyusecalculator.com/electricity\\_lcdleddisplay.htm](http://energyusecalculator.com/electricity_lcdleddisplay.htm)



# MELS

## Miscellaneous Electric Loads

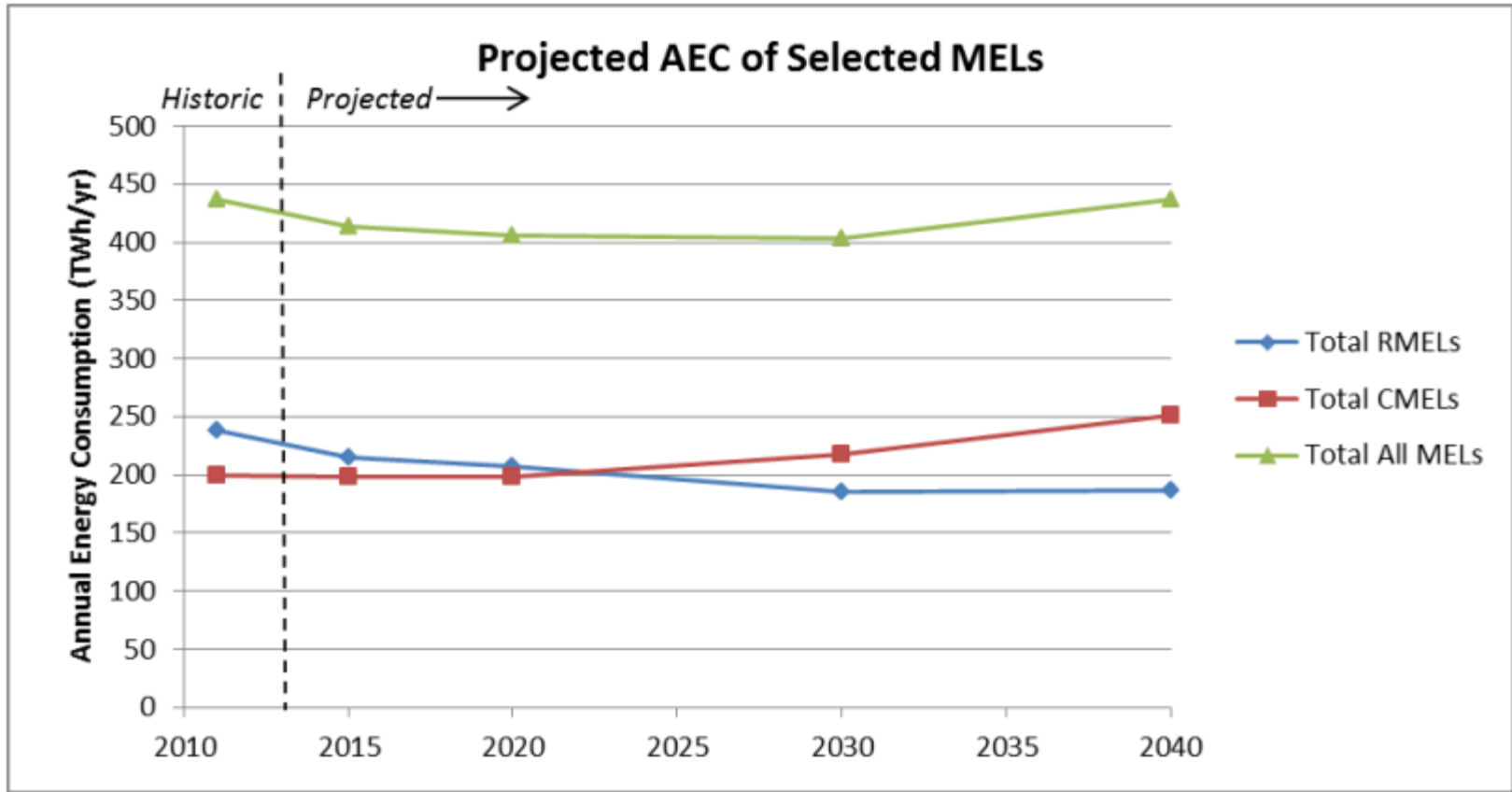


## 2012 Voluntary Agreement for Ongoing Improvement to the Energy Efficiency of Set-Top Boxes

↘ **\$168-350m**  
**Tier 2 in 2017**

<https://www.ncta.com/sites/prod/files/VoluntaryAgreementforOngoingImprovementtotheEnergyEfficiencyofSet-TopBoxes.pdf>





Residential MELs



22%

EIA Analysis and Representation of Miscellaneous Electric Loads in NEMS by Navigant, December 2013

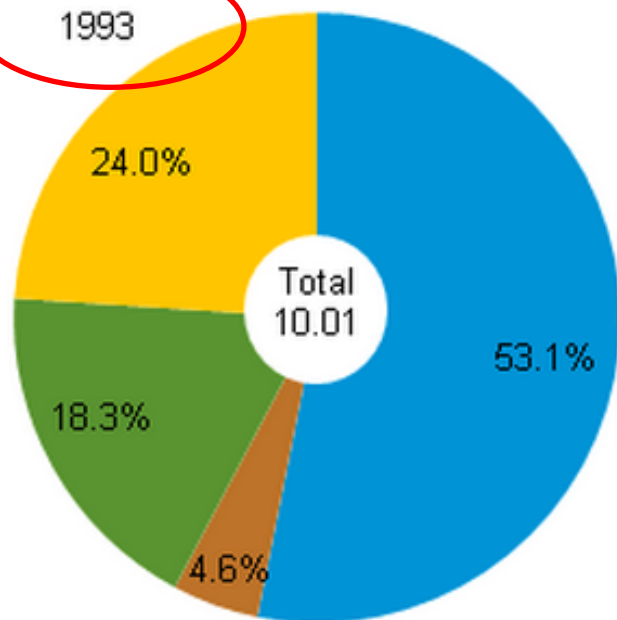
<http://www.eia.gov/analysis/studies/demand/miscelectric/pdf/miscelectric.pdf>



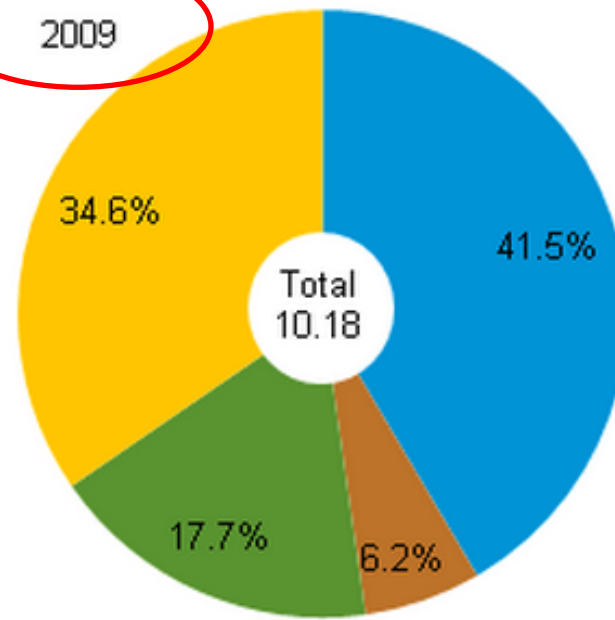
### Energy consumption in homes by end uses quadrillion Btu and percent



1993



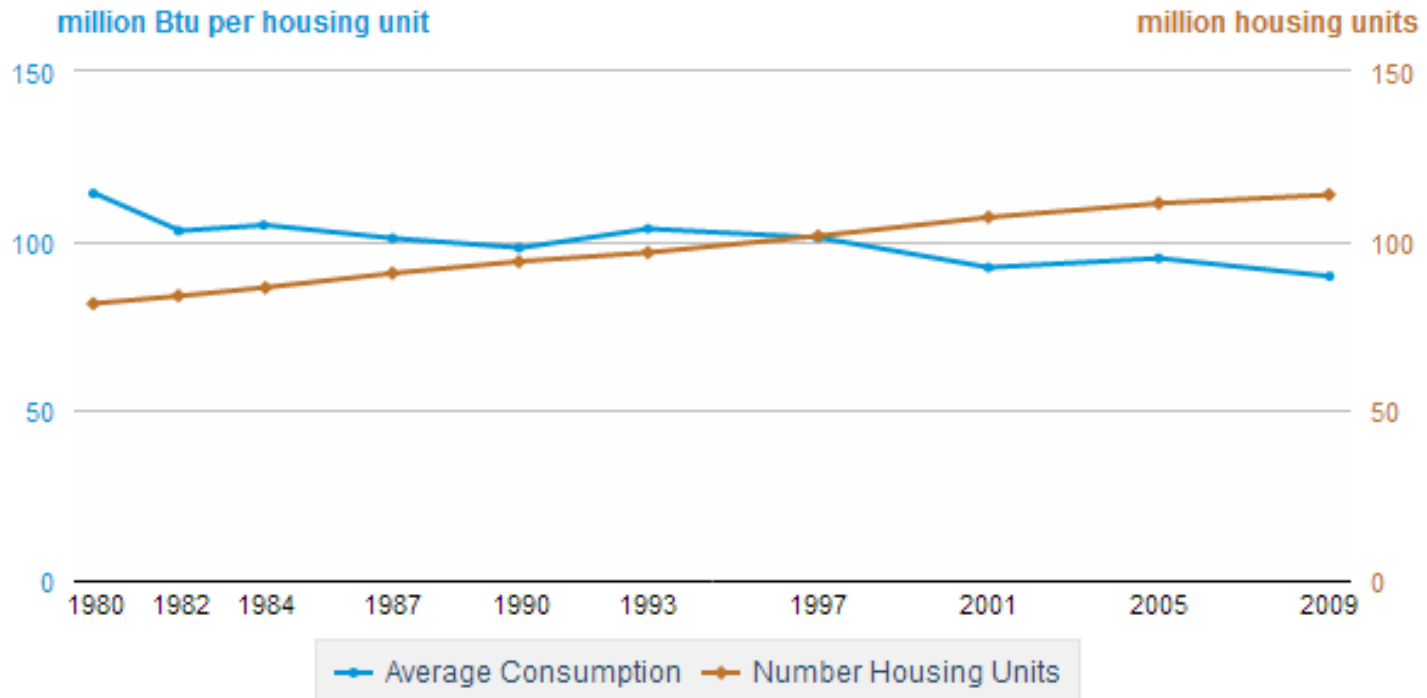
2009



■ space heating   ■ air conditioning   ■ water heating   ■ appliances, electronics, and lighting



Figure 1. Average energy consumption per home and number of housing units, 1980-2009



Source: Residential Energy Consumption Survey. Includes occupied primary housing units only.



# IOT

## The Internet of Things

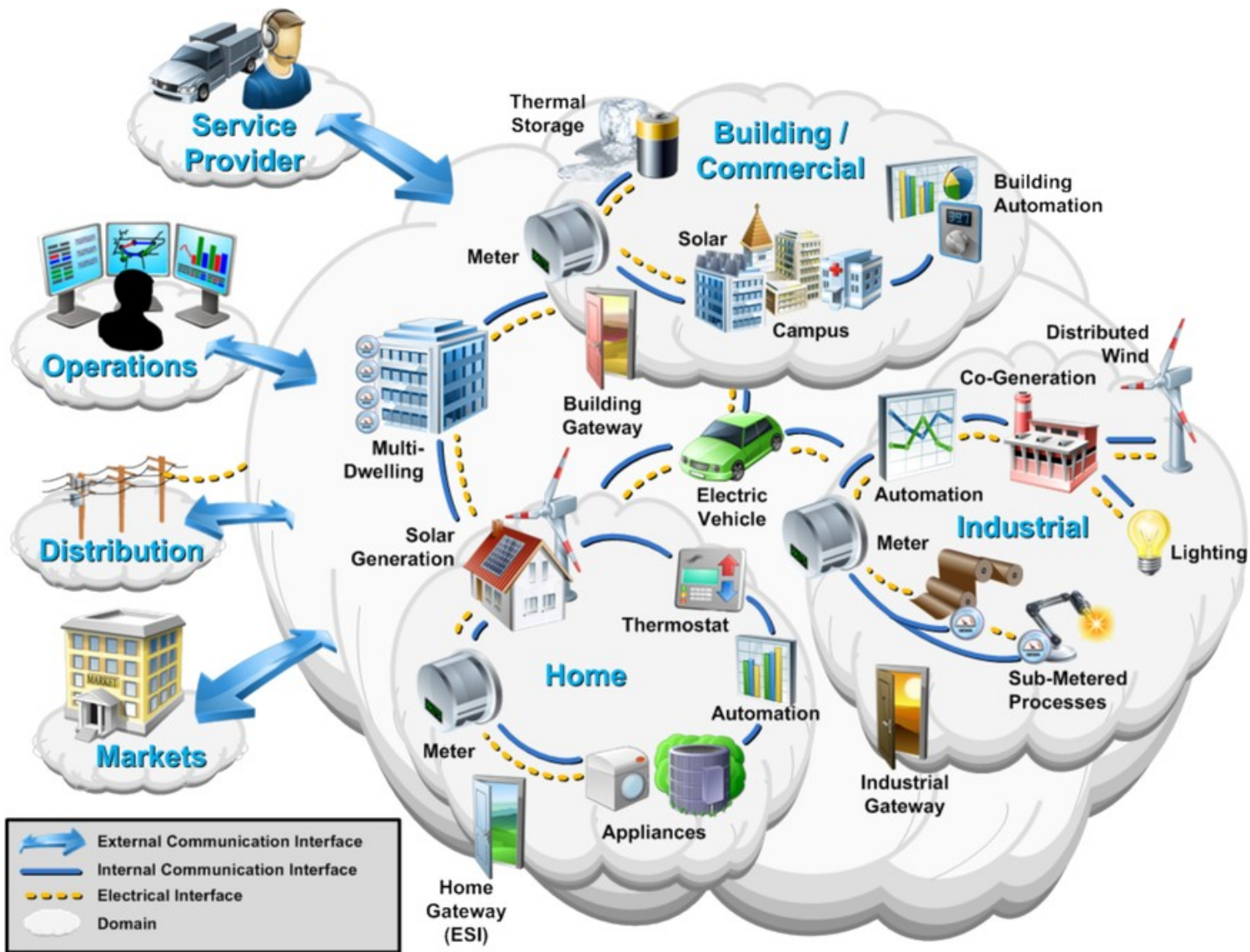


<http://blog.smarthings.com/iot101/what-is-the-internet/>



# “Smart Fridge”?





<http://www.dreamreport.net/reporting-as-a-service-raas-a-subset-of-software-as-a-service-saas-for-the-internet-of-things-iot/>





**For consumers**  
**For professionals**  
**For the utility of the Future"**



<http://www.dreamreport.net/reporting-as-a-service-raas-a-subset-of-software-as-a-service-saas-for-the-internet-of-things-iot/>



# Conclusions...?

# Projecting Total Energy Usage

- **We may be better than we thought**
  - 80/20 rule does seem to apply
- **Variability is real**
  - And can be significant for the outliers
- **But may not be correlated with the asset rating**
  - Not a “QA” indicator (at least when robust QA in force)
- **New end uses and behavioral factors are key**
  - Need to be assessed on an individual household basis
- **But other demographic forces may also be in play**
  - “Occupant intensity” needs study
- **We should be ready to adjust rating assumptions**
  - Be proactive to incorporate the game changers



# Other Implications

- **Total energy use guarantees**
- **The smart, connected home**
- **New roles and value for raters and ratings**
- **Customized non-asset ratings**
- **New customers**

# Thank you



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